

NIHILENT & AWS GLUE

Propel Digital Transformation for Revenue Doubling



CONTEXT

Ashirwad Pipes, an eminent pipe manufacturer in India since the late 1990s, has become the epitome of quality in the industry. Dedicated to upholding the highest international manufacturing standards for potable water supply products, they provide ingenious solutions and intelligent technologies that guarantee sustainability and convenience.

PROBLEM

Ashirwad Pipes wished to embark on a Digital Transformation journey to achieve its ambitious vision of doubling its revenue. To accomplish this goal, they recognize the crucial role of data and aimed to harness its potential through a comprehensive Data Roadmap. However, they faced challenges in effectively leveraging data and required a strategic plan to navigate the complexities of data utilization, integration, and analytics to drive informed decision–making and fuel their growth trajectory.

SOLUTION

To address Ashirwad Pipes 's data-related challenges and support their Digital Transformation journey, Nihilent stepped in with a comprehensive solution. Nihilent conducted a streamlined Data Strategy, providing end-to-end Data Consulting to establish a robust Data Platform utilizing AWS Glue. Through Data Science as a Service (DSaaS), Nihilent identified relevant Use Cases, enabling the Ashirwad Pipes to make data-driven decisions. Leveraging Cloud-based Data Analytics, Nihilent seamlessly implemented these Use Cases, empowering the company to unlock valuable insights and accelerate their path towards revenue growth and success.

CONCLUSION

Nihilent's innovative solution, leveraging AWS Glue, fuelled Ashirwad Pipes 's Digital Transformation journey by providing a robust Data Platform, DSaaS, and Cloud-based Analytics. Empowered with data, the Ashirwad Pipes is primed for growth, poised to achieve its vision of doubling revenue.